Experiences with Wind Development in the Philippines: Developer's Perspective

Presented by: Reman A. Chua

June 6, 2016 ADB Avenue, Ortigas Center Pasig City

EDC BURGOS WIND FARM May 20, 2014 | Bong Bajo



THE 150MW BURGOS WIND PROJECT ACQUIRED OVER 140+ PERMITS DURING 4 YEARS OF DEVELOPMENT WORK



Host Community Endorsements LGU Endorsements, Business Permits, Locational & Zoning Clearances 62+ permits | 24 months



Grid Connection & Market Participation Agreements SIS, Connection Agreement, ERC TL Clearance, WESM Registration 9 permits | 18 months



Department of Energy

Wind Energy Service Contract, Commerciality Certificate, Incentives for RE Developers 12 permits | 24 months



Pre-Construction Permits

Mechanical Structural Clearances, Import, HazWaste, Excavation and Access 30+ permits | 6 months



Environmental Permits & Other National Agencies ECC, Tree Cutting, NCIP, NWRB Water Permits, Height Clearance, CNC, DAR 27 permits | 24 months 6

NOTICE TO PROCEED TO CONSTRUCT



WE MANAGED THE FEAT OF COMPLETING RIGHT-OF-WAY ACQUISITION FOR 2,146 INDIVIDUAL CASES



RESEARCH

parcellary mapping, cadastral maps, topographic survey, identify owners and heirs to land titles



NEGOTIATE

dedicated local land team, assist in estate settlements, open discussions on just compensation and joint use of productive land



LEASE

sought out long term leases, utilized the DOE's power of eminent domain to seek out expropriation to lease



DOCUMENT

perfect ROW documentation to allow mortgage rights for bankable projects



AND AS EARLY MOVERS, EXPERIENCED THE PROBLEMS OF A FLEDGING INDUSTRY THAT NEEDED FOREIGN EXPERTISE

Lack of Local Experience

Signed on seperate EPC Contract which covers:

- ✓ Design and Engineering
- ✓ Procurement
- ✓ Civil Works
- ✓ Balance of Plant
- Transport including shipment and delivery to site

Ease of Cross Border Transactions

Legal implications due to **contract enforceability** with foreign entities required creative structuring

Withholding tax implications for foreign companies increases the cost of doing business

THE LARGEST

wind farm in the Philippines single installation in Southeast Asia

SOM



120 m

650

44 m

rated capacity of each Vestas V90 wind turbine

Successfully commissioned November 2014

> completed construction after only months

43 km

length of the transmission lines from the Burgos Wind Farm to the Laoag Substation

> amount of concrete poured into each of the wind turbine's foundation

> > the combined length of access roads built within the wind farm

20 steel poles

& 128 towers

The transmission lines consist of

tons of carbon 20,000 tons of car emissions

are displaced annually, equivalent to removing



2.8 billion liters of water

are displaced by the Burgos Wind Farm, equivalent to

5.6 billion bottles of water





million trees

will be planted over the next several years in compliance with the project's various environmental permits.

The wind farm delivers clean, green and renewable energy

to over HOUSEH

all over Luzon with its 370 million green kilowatt-hours annually.

It has received

from various international finance and infrastructure publications, including "Asia-Pacific Renewables Deal of the Year" from Project Finance International. PFI is considered to be the "Oscars" of the project finance industry.

680 hectares

size of Burgos Wind Farm's developmental block

55 km

70 tons

weight of nacelle

of the wind turbine

medium-voltage cable buried underground within the wind farm, to interconnect all 50 wind turbines to the project's substation.

Financing

The Burgos Wind Project is supported by DANISH EXPORT CREDIT FINANCING



Eksport Kredit Fonden (EKF) supported a financing package with a 15-year tenure.

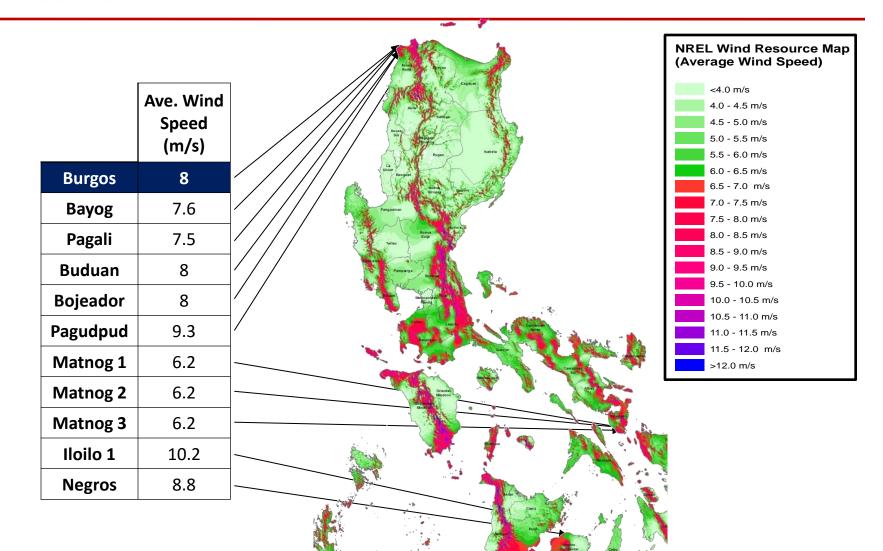








EDC HOLDS 10 OTHER SERVICE CONTRACT AREAS, EACH PRE-IDENTIFIED TO HAVE GOOD WIND RESOURCE





END OF PRESENTATION

HTTPS://DRIVE.GOOGLE.COM/OPEN?ID =0B5XVJWXDQL87RDBDAM1XZUP0AKU