



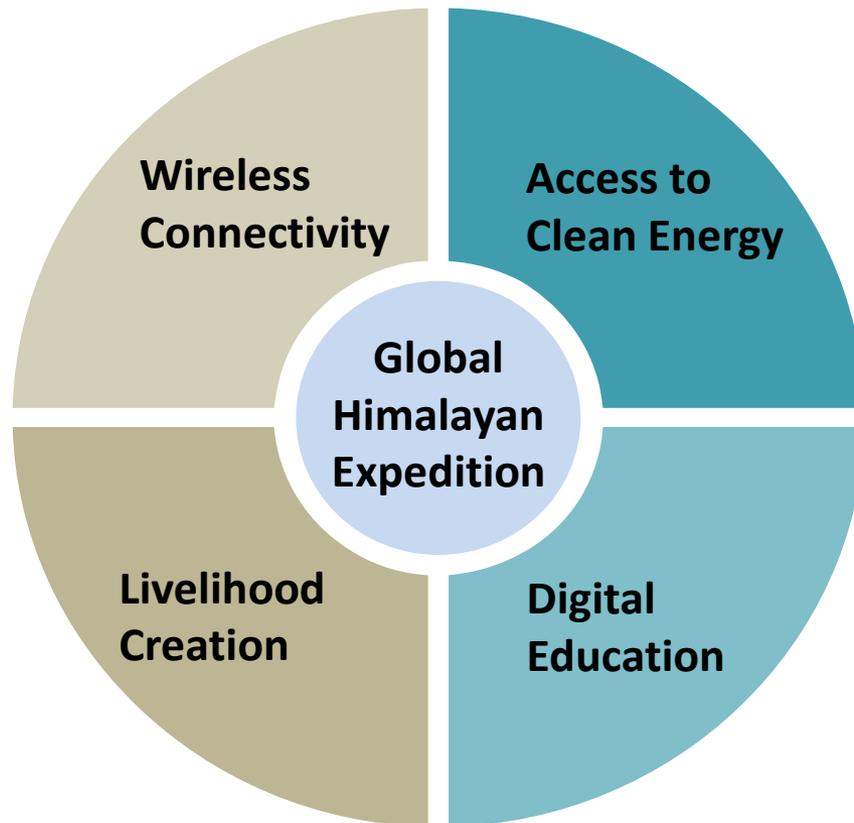
Global Himalayan Expedition

Lighting up the Roof of the World

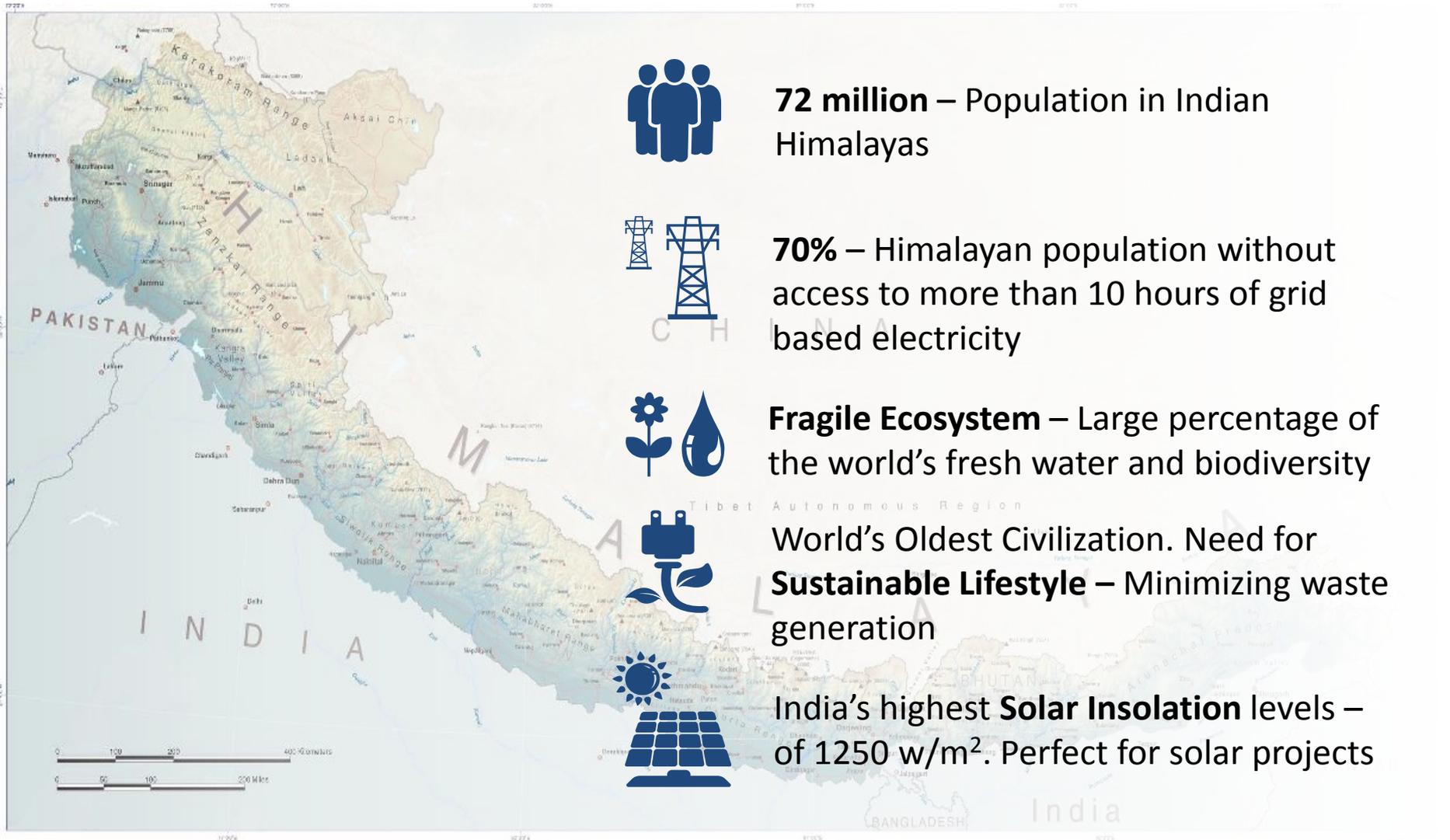


Core Objective

Global Himalayan Expedition leverages tourism and technology to provide **Clean Energy, Digital Education, Livelihood Creation, and Wireless Connectivity** to remote mountainous communities



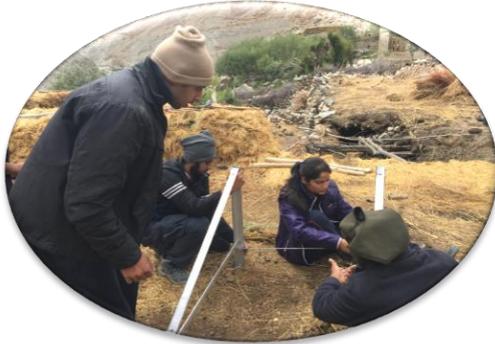
The Himalayan Situation



DC Solar Microgrids (250W – 500W)



GHE's Sustainable Solution



Impact Expeditions

- Impact expeditions to electrify remote villages with support from Tourists
- Team of 10-20 people as part of expedition
- Promotes the theme of responsible leadership and sustainable tourism among the participants.



Village Electrification

- Setup DC solar microgrids to provide electrification to remote off grid villages
- Removal of Subsidized Kerosene Oil from their lives
- Capacity development of Youth to become skilled and maintain these solar projects for various unelectrified villages



Village Solar Homestays

- Develop the homes of villagers for tourists to stay.
- Conduct village immersion tours for tourists to experience local culture
- Results in income generation for the village community and promotes entrepreneurship at village level



Our Ground Approach

1 Identify remote off-beat communities lacking basic infrastructure

2 Conduct surveys for solution design and community mobilization

3 Impact expeditions to remote villages and setup social infrastructure

4 Create a model of sustainability and ownership among community

5 Promote remote destinations as tourist hotspots



Our Ground Approach

1 Identify remote off-beat communities lacking basic infrastructure

We search villages through local contacts as there is no database or survey conducted due to their in-accessibility. The team treks sometimes for 5-6 days to reach Villages or need to drive on un- motorable roads



Our Ground Approach

2 Conduct surveys for solution design and community mobilization

It's important to have the community as well local leadership buy in before implementing the Solar microgrid. The process also includes educating villagers on the benefits of using Solar and its long term affect



Our Ground Approach

3

Impact expeditions to remote villages and setup social infrastructure



Our Ground Approach

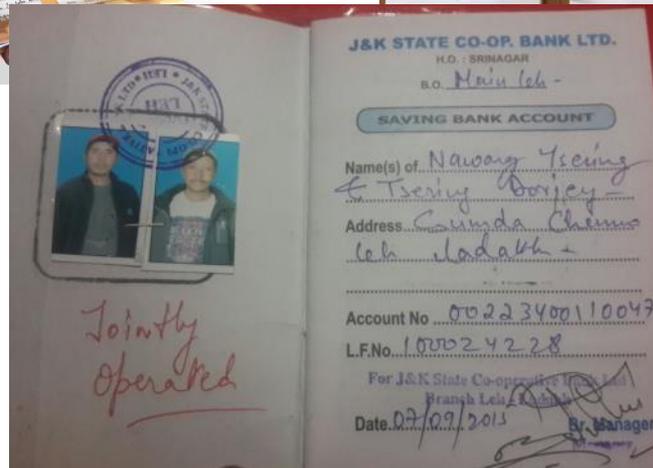
3

Impact expeditions to remote villages and setup social infrastructure



Our Ground Approach

4 Create a model of sustainability and ownership among community



Our Ground Approach

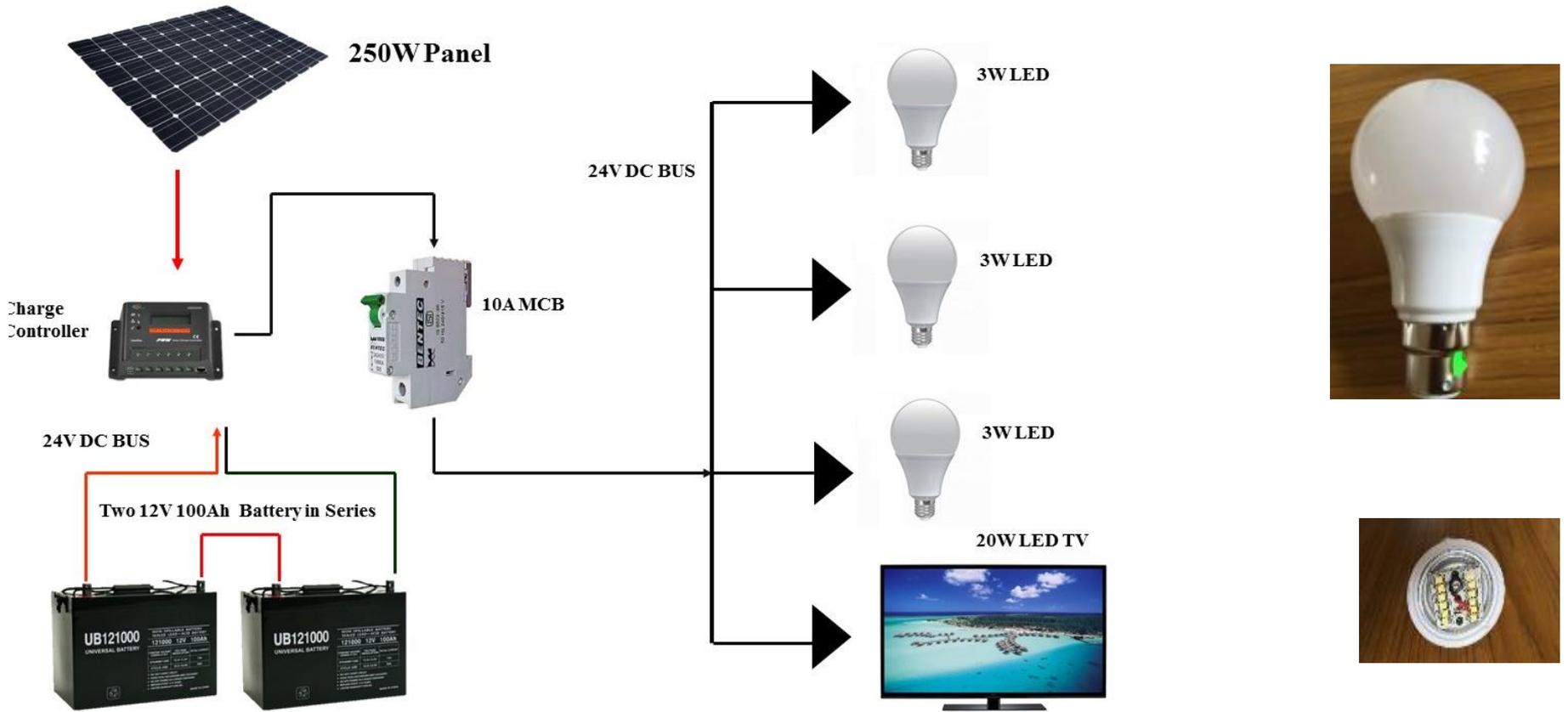
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Promote remote destinations as tourist hotspots



Value Proposition

Energy Efficient DC Appliances



Value Proposition

Impact of Energy Efficiency



A 3W LED Light – 330 Lumens



Value Proposition

Women Electricians



Women run service centre



Value Proposition



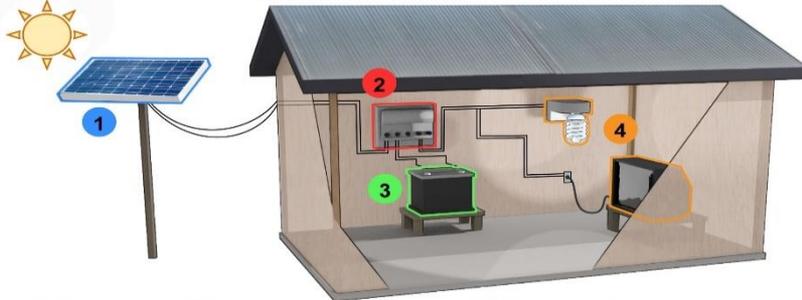
STEPS TO TROUBLESHOOT MICROGRID

ལྷགས་ཀྱི་སློབ་སྦྱོར་རྒྱུ་དེ་གྲག་སྐྱེལ་མེད་ཀན་བཅོ་ཅེས་སའི་ཚོར་ཀླ



How does a solar PV system work?

སོ་ཡར་ལི་མི་ལས་གྲུག་བྱེད་པ་རེད།



- 1** Array collects energy from the sun
མའི་རི་རྒྱ་ནི་ཉེ་མའི་གྲགས་ཀྱི་ཚུང་བ་རེད།
- 2** Controller protects battery for long life
ལས་ཀྱི་དྲུང་ལས་བེ་ཏུ་རི་ཚོ་མེས་ལ་སྒྲ་རྟོག་རྒྱུ་ལ་བྱེད་པ་རེད།
- 3** Battery stores energy for use later
སྤོང་ལེན་ལས་ཀུན་ལ་བེ་ཏུ་རི་གྲགས་སྤོང་བ་རེད།
- 4** Energy is used for lighting & entertainment
འདི་གྲགས་ཀུན་མོང་དང་སེམས་དབྱངས་ལ་ལན་པ་རེད།

Note: Do not move or rewire solar PV system

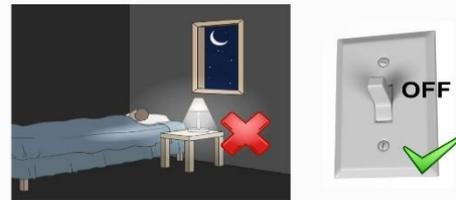
Do not waste energy, use energy efficient appliances

འདི་གྲགས་ཀུན་གོ་དཔལ་བདེ་མི་སློབ་ལང་བའི་མོ་ཅོས་སྤེ་དགོས་གོ།



Use lights only when needed. Switch off when not needed

དགོས་དོན་ཡོད་ཚེ་འདི་མོང་གྲུག་དགོས་ལང་མེད་ཚེ་འདི་མོང་གྲུག་ལང་ཉེད་འཛོར་གོ།



To add extra appliances, consult with solar expert. Do not use appliances which use a lot of power



Reduce energy use during cloudy weather and regularly check controller to see how full your battery is
ན་མ་ཚུ་བའི་མོ་མེད་ན་ཉེ་མའི་གྲགས་ཀུན་དགོས་མི་གོས་ལང་བེ་ཏུ་རི་སྒྲ་རྟོག་རྒྱུ་ལ་བྱེད་གོ།

Operations དགོས་ཚུལ་

Maintenance འགོ་སློབ་

Clean dust and dirt from PV array
མི་མི་མའི་རི་རྒྱ་གས་ཀུན་ཚང་མ་བྱེད་གོ།

Use caution with batteries. Check battery terminals for corrosion and tight connection
བེ་ཏུ་རི་སྒྲ་ན་པོ་དང་ཉམ་པོ་དགོས་གོ།

Keep PV array shade free
མི་མི་མའི་རི་རྒྱ་པོ་མི་གོ།

Add distilled water or directly collected (pure) rain water only (for flooded batteries only)
བེ་ཏུ་རི་ནང་ལ་རྒྱ་ལགས་མོ་དགོས་གོས་ལང་ན་ཚར་རྒྱ་ལགས་མོ་སྤང་གོ།



Value Proposition

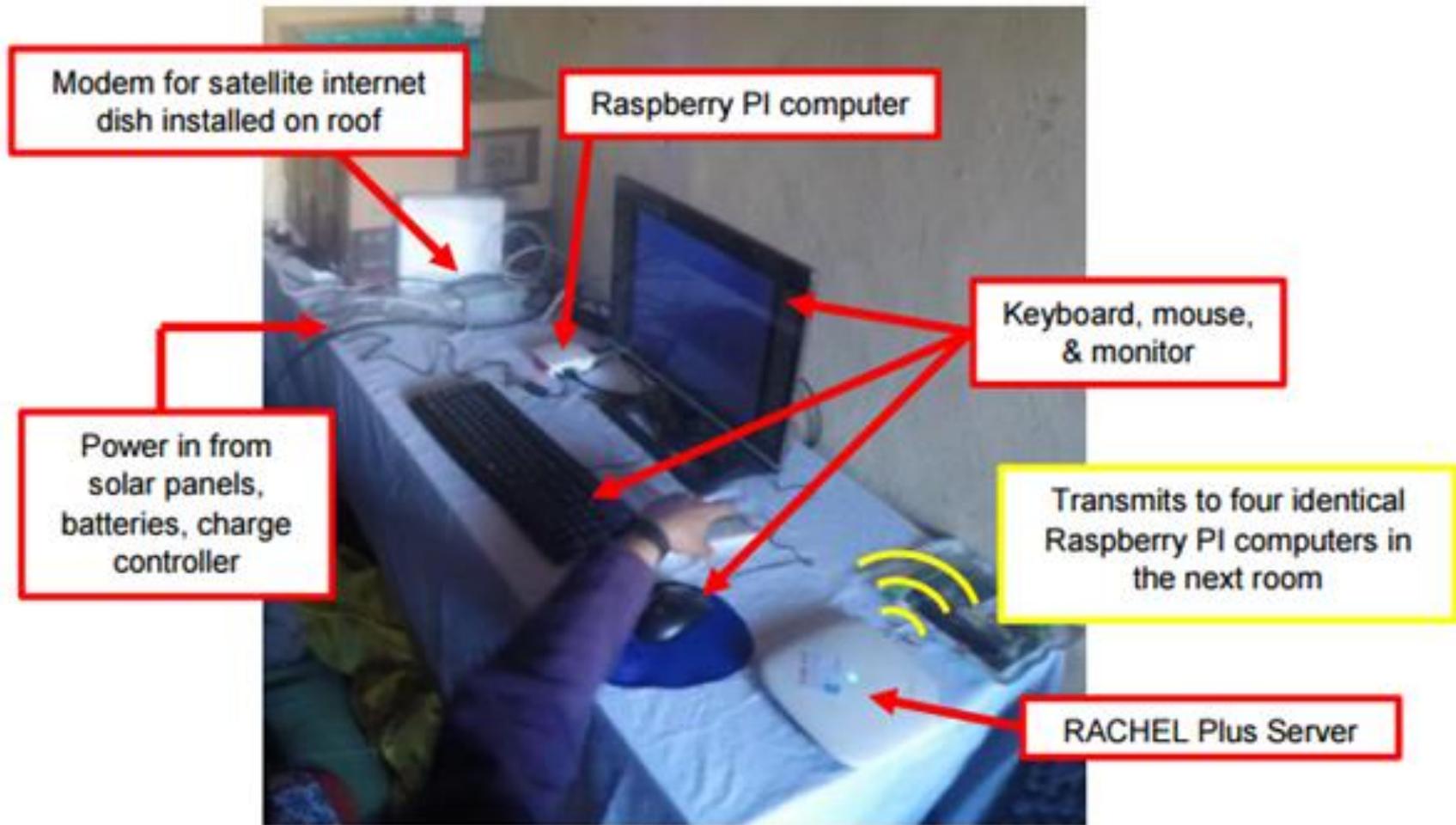
Women empowerment – Mountain Homestays

- Additional income for the family through homestays
- Better sanitation and living standards
- Engaging in economic activities of the household
- Motivation to make Pashmina and other woolen artifacts



Value Proposition

Low Power Digital Education Centre



Value Proposition



Value Proposition

Internet of Things (“IoT”) enabled metering and Data Collection



- Mobile based data connectivity directly with Solar Charge controller
- Solar Charge controller communicates with individual Meters
- Mesh Network to upload Tourists data onto the server and transfer it on the device whenever connected



GHE Impact & Performance



Electrification
of 29 Villages

\$200,000 Gross Revenue from Expeditions

\$25,000 Revenue from Homestays

\$7,000 Generated From Handicrafts

\$105,000 Bottom Line

*** 2x returns from every Impact Expedition**



GHE Impact & Performance



Electrification
of 29 Villages

15,500 Lives Impacted

Established **20** Woman Entrepreneurs

1,000 Student Lives Impacted

175 Tons of CO² Eliminated

- **200 Tourists Impacted 15,500 Lives**
- **1 Tourist Impacts 7 Lives Directly**
- **1 Tourist Impact 35 Lives Indirectly**



Aspirational Loads

December 2014



August 2016



Marketing Strategy



Social Media - Promote the impact expeditions and disseminate information on technological innovations to increase impact



GHE has partnered with media houses such as Nat Geo to show GHE's work. Airing of our documentaries have brought in huge traction and interests from around the world



For sustained revenue, GHE is institutionalising the initiative with corporates and universities that brings in constant revenue for a longer period



Commercialisation of energy efficient DC products that have been designed by GHE for the market that is within as well as outside India



Core Team



Paras Loomba
Founder



Gaganpreet Singh
Homestays Leader



Michiel Roodenburg
Project Finance Leader



Jaideep Bansal
Energy Access Leader



Strategic Partnerships



**NATIONAL
GEOGRAPHIC**



WORLD
ECONOMIC
FORUM



Future Plans (Next 5 Years)

Increase Existing Programs

- 100 Electrified Villages in Himalayas
- 100 Impact Expeditions
- Develop Homestays
- Increase in rural handicrafts and education programs
- Quality Digital education

Develop Team and Technology

- Grow Core Team to 10 people
- Refine payment mechanisms and software
- Increase in efficient microgrid systems supporting multiple rural applications

Global Expansion

- Based on lessons learned by GHE in India, expand to the following countries:

Peru, Kazakhstan, Ecuador, Nepal, Bolivia, Ghana, Cameroon, Liberia

Investment Required: US \$ 2 million



1400 Year old Lingshed Monastery – 14000ft



Let there be Light!



Thank You!

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