

# Identifying Priority Needs and Opportunities

## *Participant voting exercise*

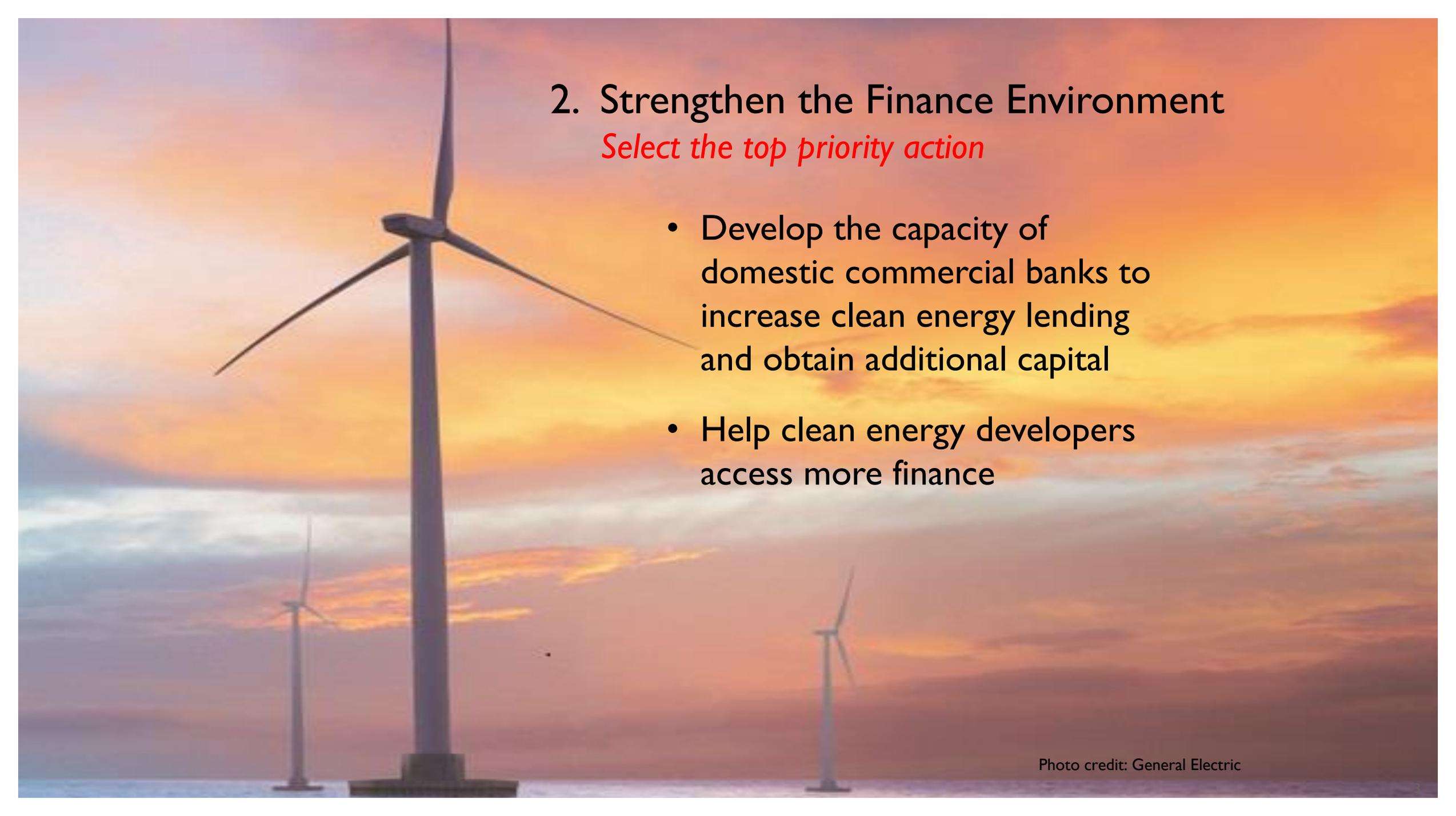
- Vote on what you consider to be the top priority action for governments to take in order to enable private sector investment in clean energy in Southeast and South Asia.
- Categories will include:
  - Improve the policy and regulatory environment
  - Strengthen the finance environment
  - Increase government capacity and public-private sector collaboration
  - Priority needs in more regulated markets
  - Priority needs in more open markets



# I. Improve the Policy and Regulatory Environment

## *Select the top priority action*

- Review and revise existing policies and regulations that conflict with RE development goals and create market uncertainties
- Institute new policies and incentives that provide clear direction and support the business case for RE investment
- Prepare actionable plans with clear targets
- Improve electricity price forecasting and allow cost-reflective tariffs that reflect changing technology and enable RE to compete

A photograph of three wind turbines on a coastal or offshore site during a sunset. The sky is filled with warm, orange and yellow hues, with some clouds catching the light. The turbines are silhouetted against the bright sky. The largest turbine is in the foreground, with two smaller ones in the background.

## 2. Strengthen the Finance Environment

*Select the top priority action*

- Develop the capacity of domestic commercial banks to increase clean energy lending and obtain additional capital
- Help clean energy developers access more finance

### 3. Increase Government Capacity and Public-Private Sector Collaboration

*Select the top priority action*

- Governments can improve their capacity to support RE markets at the national and subnational levels
- Increase meaningful engagement with various private sector stakeholders
- Collaborate with the private sector on pilot or demonstration projects

## Priority needs in more regulated markets

(including Cambodia, Indonesia, Myanmar, Vietnam)

### *Select the top priority action*

1. Peer learning among utilities to share good practices for shifting toward a greater adoption of RE.
2. Strengthening domestic financial institutions to increase technical understanding of RE technologies, business models and risk.
3. Support domestic RE project developers in accessing more international finance.
4. Support governments in improving the regulatory environment for corporations to openly source electricity and do self-generation with RE.

# Priority needs in more open markets

(including India, Philippines, Thailand)

## *Select the top priority action*

1. Conduct effective information campaigns to promote the scaling up of clean energy investment, providing timely, accurate, and targeted stakeholder education
2. Increase collaboration among key market actors within and across countries to share lessons learned on the design and implementation of clean energy initiatives, such as net metering and incentives.
3. Reduce currency risks in clean energy investment, especially for small developers.

# Sharing Lessons Learned and Identifying Priority Needs and Opportunities

## *Interactive discussion*

- What lessons have you learned in working to scale up private sector clean energy investment in Southeast and South Asia?
- What country-specific and priority regional opportunities do you see, including to improve enabling environments?
- What is needed to better link government actions with grid-scale investment in renewables, particularly solar and wind?
- How can private sector investment help countries achieve national climate change commitments?



# Tools and Resources to Increase Clean Energy Investment

Resources	Coverage
Clean Energy Investment Accelerator	Global emerging markets, with focus on Vietnam, the Philippines, Indonesia, and India within Asia
Clean Energy Solutions Center	Global (CESC has responded to requests from 80 countries to date)
Climate Policy Initiative	Global, with focus on China, India, and Indonesia within Asia
Greening the Grid	Global
Overseas Private Investment Corporation	Global (OPIC has provided \$8 billion in clean energy investment to date)
Renewable Energy Explorer	Global, with focus on Bangladesh, India, Indonesia, Nepal, the Philippines, and the Lower Mekong within Asia
USAID Climate Economic Analysis for Development, Investment and Resilience	Global, with focus on India, Indonesia, the Philippines, and Vietnam within Asia

## Tools and Resources to Increase Clean Energy Investment (continued)

Resources	Coverage
USAID Clean Power Asia	Regional, with focus on Lower Mekong and other ASEAN member states
USAID Private Finance Advisory Network-Asia (PFAN-Asia)	Regional, with focus on Bangladesh, Cambodia, India, Indonesia, Laos, Malaysia, the Maldives, Nepal, the Philippines, Sri Lanka, Thailand, and Vietnam
USAID Partnership to Advance Clean Energy – Deployment (PACE-D)	India
USAID Indonesia Clean Energy Development (ICED) II	Indonesia
USAID Building Low Emission Alternatives to Develop Economic Resilience and Sustainability (B-LEADERS)	Philippines
USAID Vietnam Low Emission Energy Program (V-LEEP)	Vietnam
USAID Vietnam Clean Energy Program (VCEP)	Vietnam

## Thank you

- Full report from the March workshop will be shared with everyone here today and posted on the USAID Development Experience Clearinghouse and Asia LEADS Partnership website
- Special thanks to our collaborating partners and co-sponsors: Allotrope Partners, Clean Energy Investment Accelerator, Climate and Development Knowledge Network (CDKN), USAID Clean Power Asia, and Private Financing Advisory Network-Asia (PFAN-Asia)

