



HOA PHONG E&C
HUMAN - TECHNOLOGY - NETWORK

“Road to excellence”



PFAN

Accelerating Investment
for Climate and Clean Energy

**CLEAN ENERGY
FOR**

GREEN LIFE

REEEP[®]



CONTENT

1. JOURNEY TO SUCCESS
2. FACT FINDINGS
3. OUR PROJECT
4. BUSINESS MODEL
5. FINANCIAL PLAN EXAMPLE
6. PROBLEMS & OPPORTUNITIES
7. RISK MANAGEMENT
8. SUPPORT REQUIRED



My background



Education

Bachelor of
Finance

Bachelor of
Languages

Being my own boss
Leading renewable energy in
Vietnam making Green life
Spreading out knowledge of
renewable energy to community
Promoting Gender equality by
improving women's participation in
renewable energy sector.

2006

Vision & Associates
Consultant for Social projects

2014

XONEFM
Project and Financial Management

Up to now

Hoa Phong E&C
General Director

Learned:

- * Health damaged due to environment pollution
- * Gender inequality

Learned:

- * The power of spreading out
- * The need of communication
- * The networking

Passion:

Clean energy for Green life



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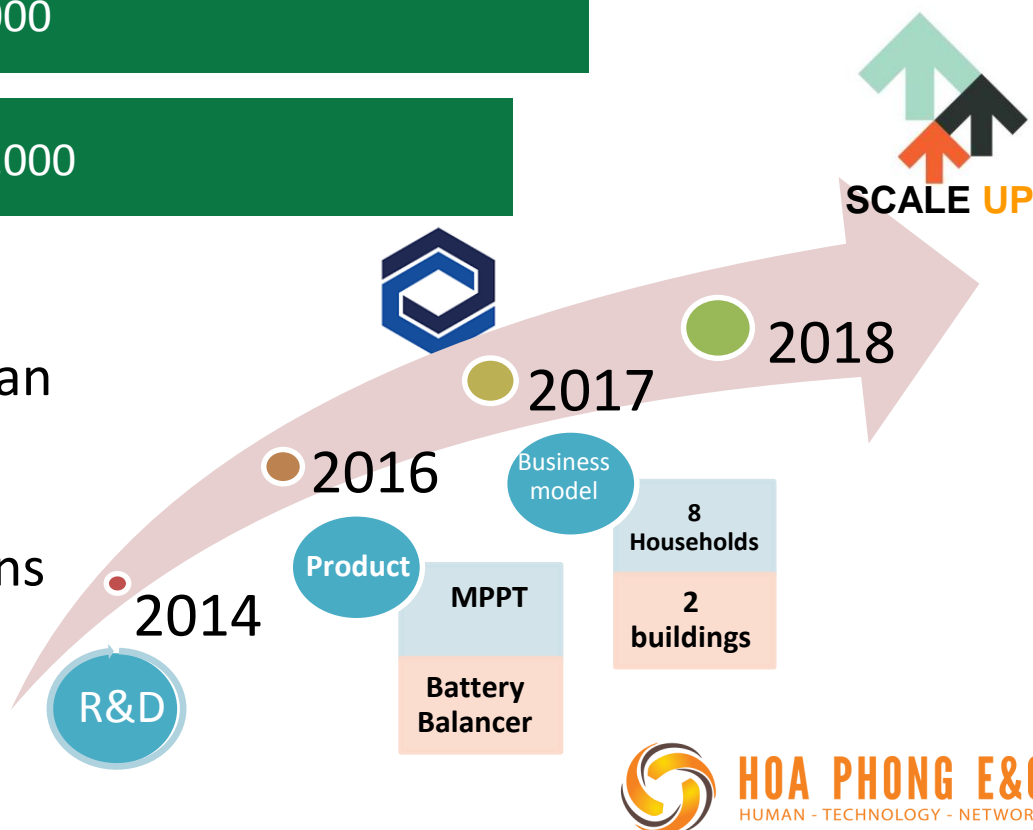
Background Established in 2010 as a civil engineering company

Staff 30 staffs (12 female staffs /40%)

Capital US\$ 50,000

Revenue 2017 US\$ 500,000

- Hand-on experiences in solar installations
- Finalist team of Women-led Clean Energy Business and Smart City Innovation Challenge Vietnam
- Winner of Innofund Competitions with cash prize of USD 20,000
- Proven track records of 8 solar installation projects in Vietnam



OUR CURRENT FS PROJECTS



Project Name: Solar energy solution for communities especially rural areas and isolated islands

Purpose: Socializing the green solar energy to communities where there is electricity shortage as well as creating jobs to women in rural areas

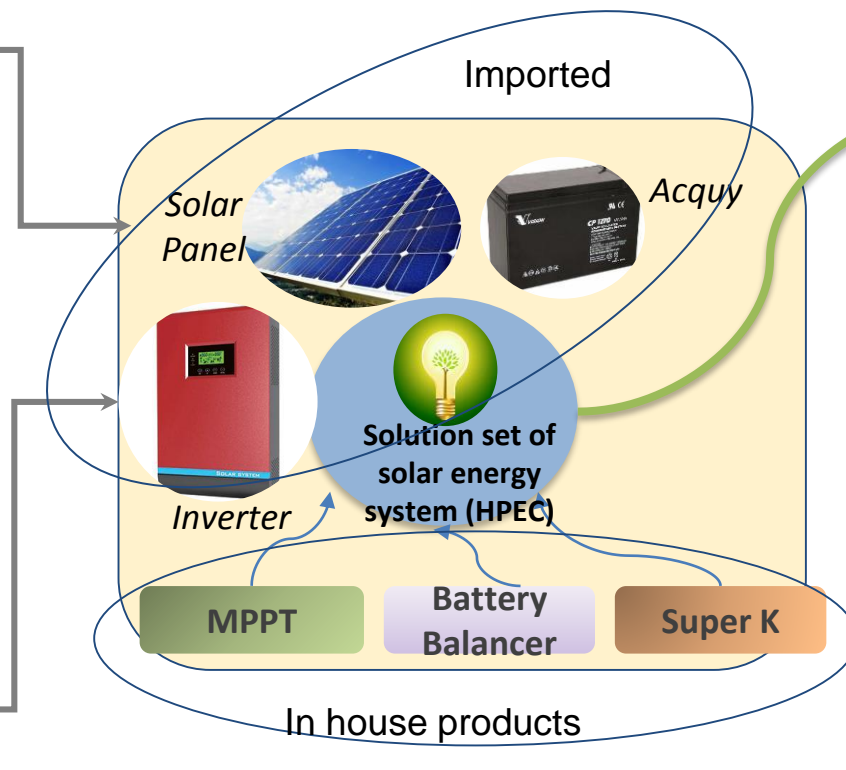


Equity
30%

Capital

Investors
70%

Investors



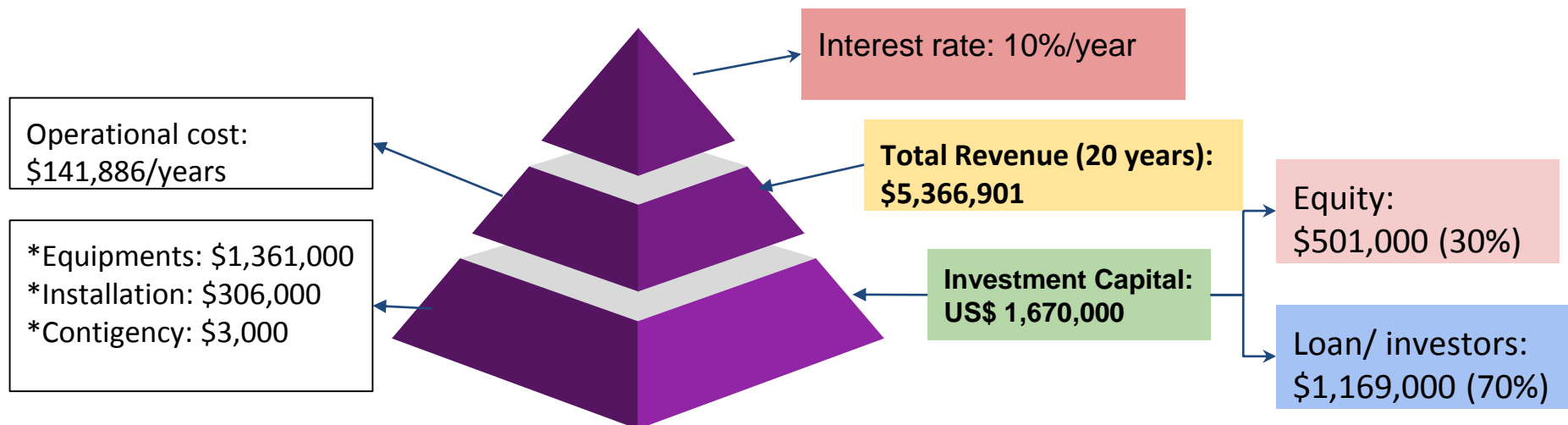
Output

Solar farms

EVN

Households
in rural areas
and isolated
Islands

Financial plan for a Solar farm with capacity of 2.5MW for 20 years



Strong investment metrics

01	NPV	2,819
02	Equity IRR	10%
03	Payback	8.2 years

Value added Environmental/Social Impact

60% Labor
force is women



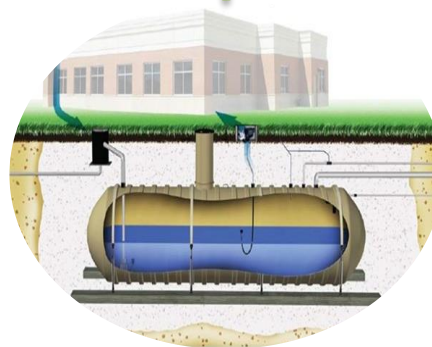
Tourism
Resort



Raise
Goats/Cows



Planting



Water
storage

SUPPORT REQUIRED

FINANCIAL SUPPORTS

70% investment cost
(i.e. US\$ 1,169,000/
2.5MW Solar farm)



CAPACITY BUILDINGS

- Mentoring for business plan;
- Access to investors;
- Professional network;
- Update new technology.



Thank you