

# Cash for Floating Clunkers

A Gigatech Solution for our Teraton Problem

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## What problem(s) are we trying to solve?

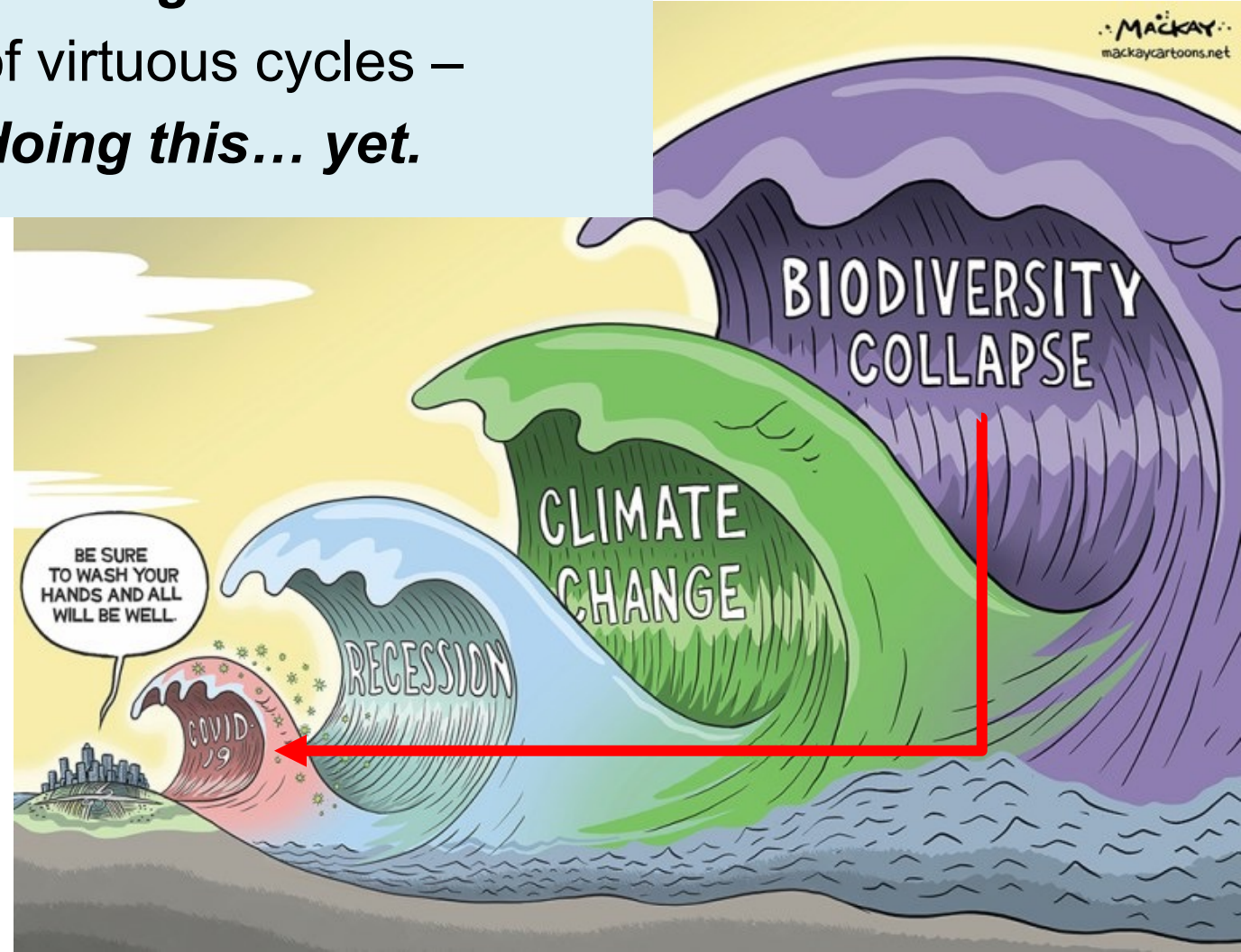
Net zero energy emissions is not enough!

We need net zero impact

***Covid 19 was a warning shot about the 6<sup>th</sup> great extinction!***

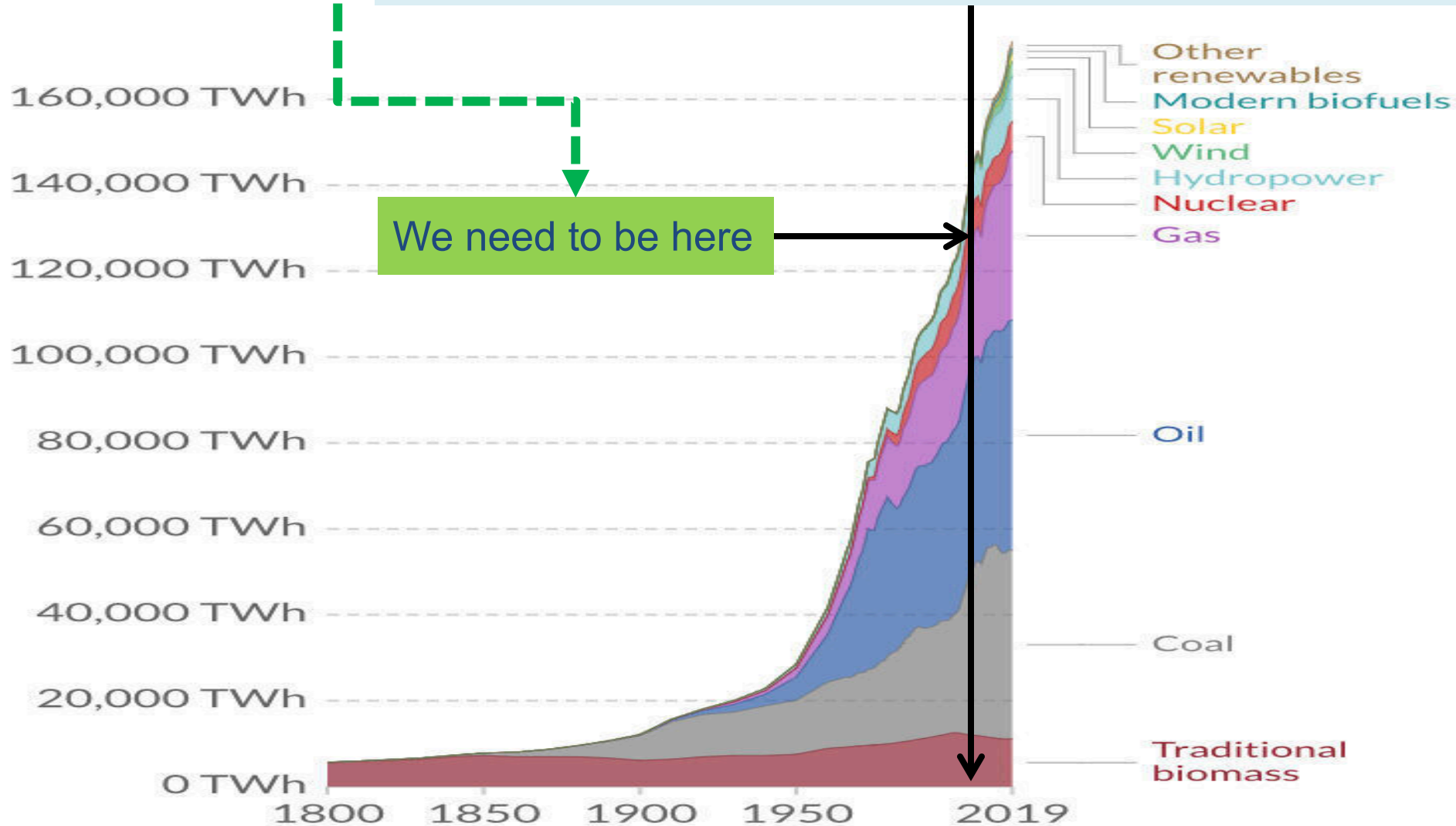
Sustainable solutions require creation of virtuous cycles –

***Energy transition programs are not doing this... yet.***



# We need global investment of \$1.5 trillion/year in decarbonization

380 ppm atmospheric CO2 in 2009 was the tipping point for *ocean health*...



... coal, oil, & natural gas (CONG) must be left in the ground, and 1 trillion tons of CO2 must be removed from the atmosphere and the oceans.

**IMO regulations on cleaner shipping have created an opportunity for MARES Arks using prematurely retired ships!**





**Majuro Energy  
Company**

**Climate Proof  
Tank Farm**

Google Earth

Image © 2023 Maxar Technologies



**ADB is funding tank farm rehabilitation... an interim solution**



***Long-term solution is a floating tank farm with a used tanker***  
*(you won't even know it's there)*



# Cash for Floating Clunkers (CFFC) Business Case



**IMO Compliance market:**  
40% CO2 reduction by 2030  
70% reduction by 2050  
Global fleet of 50,000+ vessels

**BAU: ships go to scrapyards**  
\$5 million salvage value for a Panamax

## **CFFC: retire ship 10 years early**

Typical Panamax vessel:

- 10 years avoided fuel = 1 million tons avoided CO<sub>2</sub>e
- New ship complies with IMO 50% CO<sub>2</sub> reduction
- **0.4 million tons net avoided CO<sub>2</sub>e**
- Monetize @ \$50/ton CO<sub>2</sub>e = **\$20 million per ship**

❖ **Need energy transition funds to get started**





# ***CFFC Retrofit for MARES Ark Operations / “Power to X”***

***Floating tank farm***



***Solar-powered aquaculture***



***Reef cultivation***



***Blade-less wind energy***

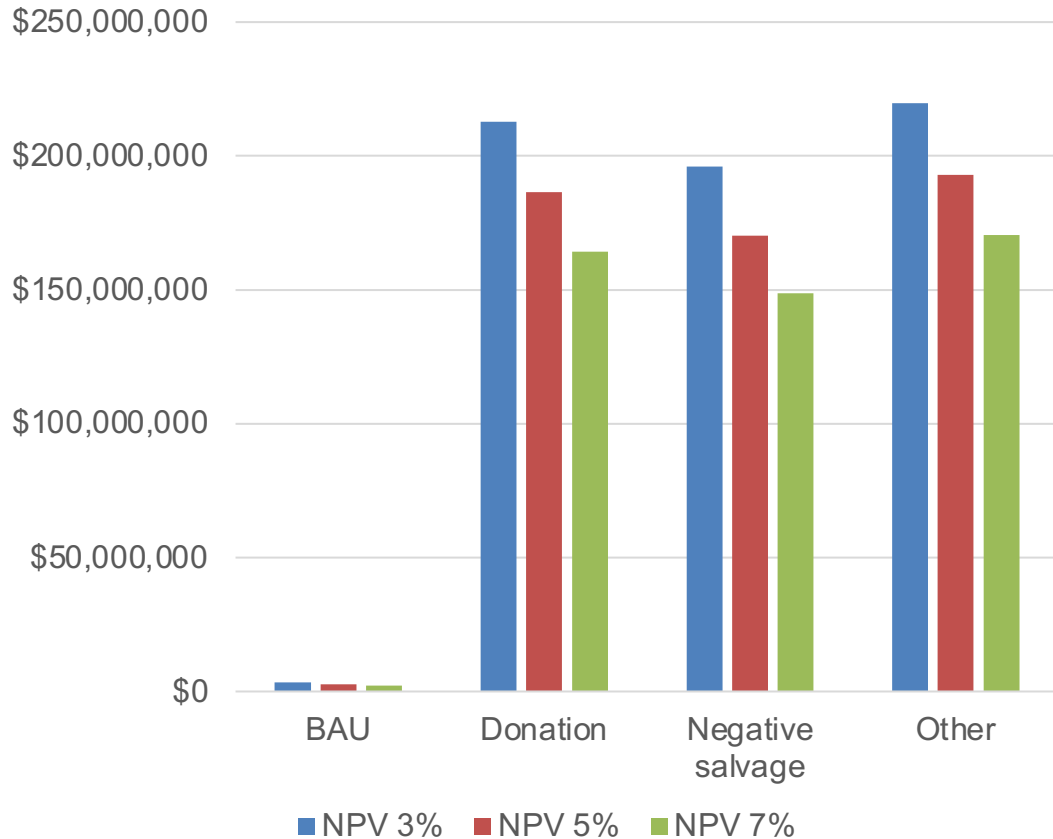


***Deep-water intake pipe for no-feed multi-trophic aquaculture***  
*(design for future expansion to accommodate OTEC)*

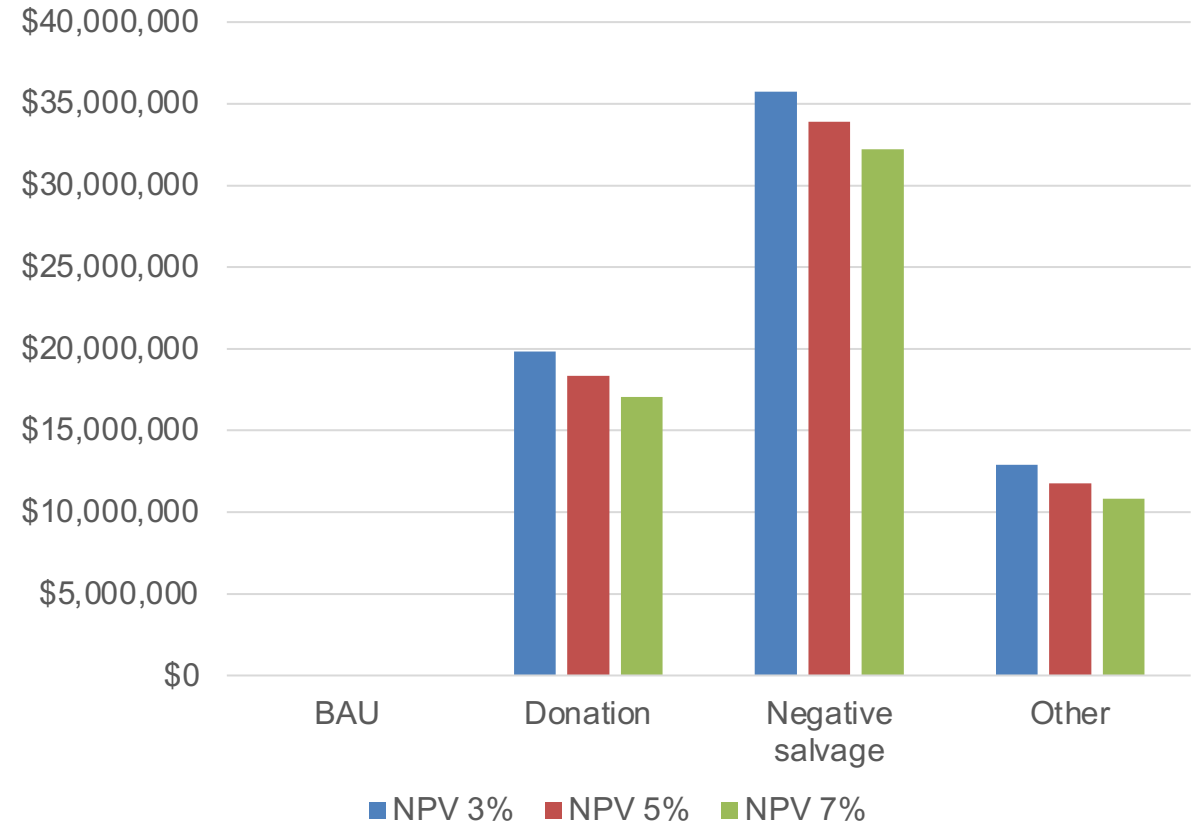


# Valuation Scenarios – RMI / MEC Proposal

Valuation to Shipowner



Valuation to MEC



BAU = business as usual. Ship is sold for scrap. No early retirement and no CO2 monetization.

Donation = Ship owner donates tanker to MEC for \$0, and takes half of the CO2 credits monetized @ \$50/ton.

Negative Salvage = ship owner pays MEC the salvage value to take the tanker. MEC / RMI takes all CO2 credits for monetization.

Other = ship owner pays MEC the salvage value and takes all the CO2 credits.

BAU = business as usual. MEC continues to operate onshore tank farm. No change in climate risk scenario.

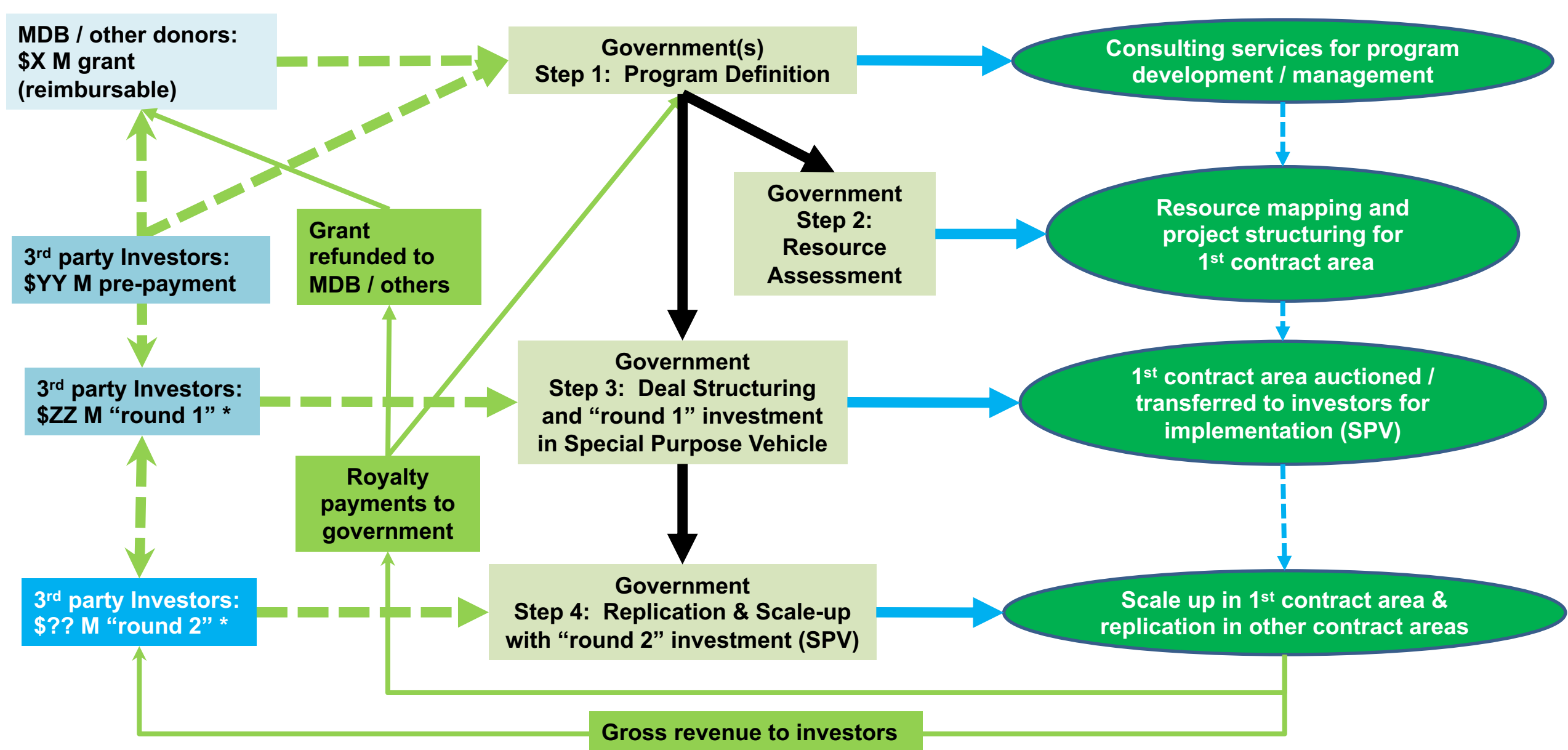
Donation = MEC gets the tanker and half of the CO2 credits monetized @ \$50/ton

Negative Salvage = MEC receives salvage value in cash and monetizes CO2 credits.

Other = MEC receives the salvage value and foregoes any carbon credit funds.



# MARES Arks Program Funding & Financial Flows



\* MDB direct support to investors and/or to SPV



# MARES: “Just Add Money”

**Need to leverage \$25 – 50 Billion investment in Asia-Pacific  
to achieve \$1 Trillion/year globally**

*If you think it's too expensive...  
... you can have a dead planet at no extra charge*

*Thank you!*





# Issues

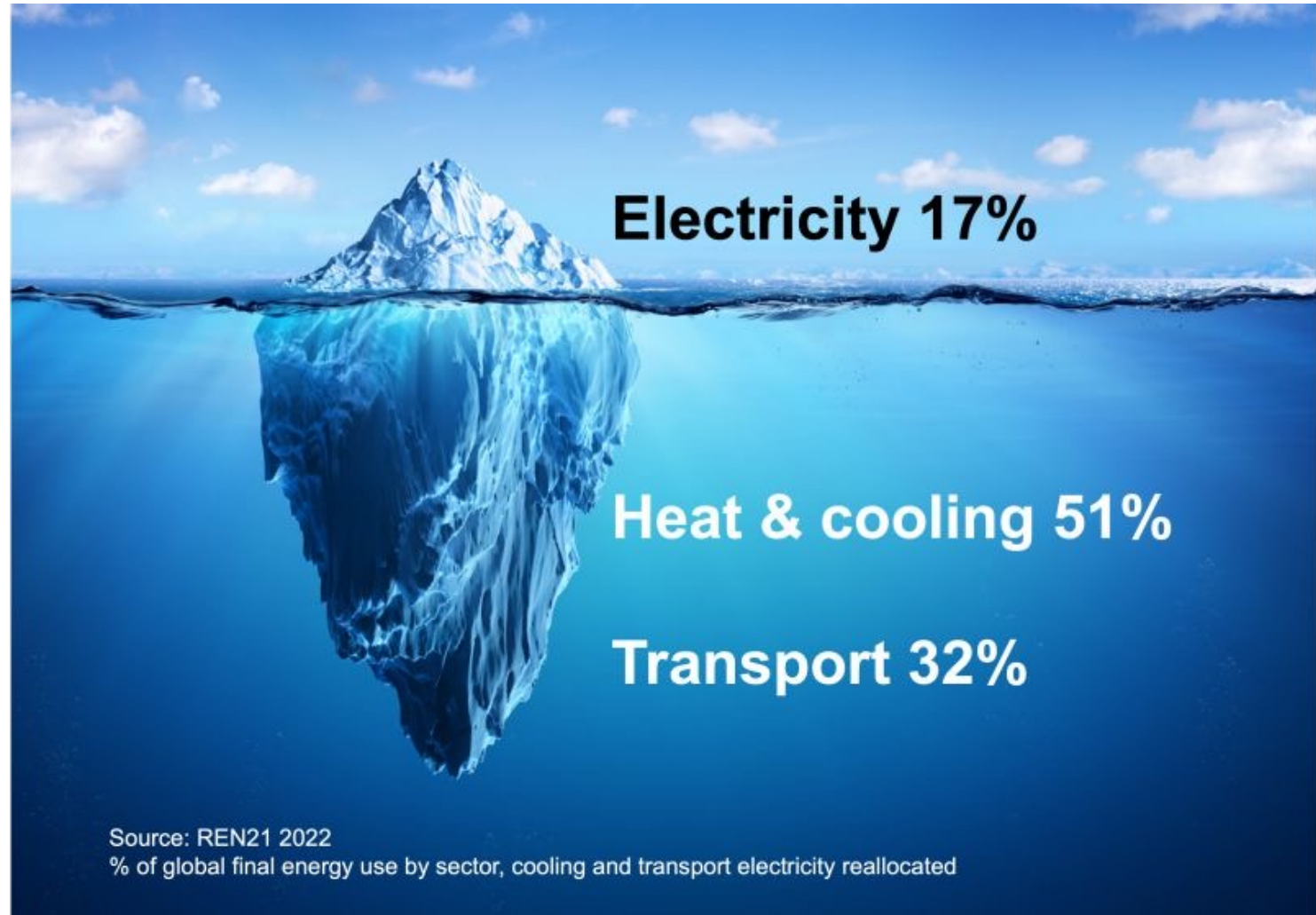
## The war on biodiversity and climate change will be won or lost in the oceans!

- *Multilateral development banks (MDBs) and other donors need to double down on the new ocean economy with increasing focus on monetizing offshore renewable energy (ORE).*

### “Iceberg” Challenge #1:

**global electricity accounts for only ~ 23,000 TWh/y vs. total energy consumption of ~ 175,000 TWh/y**

- *Get out of the PPA box and support solutions to monetize ORE via “power to X” business models which help restore ocean health and enhance ecosystem services.*







## Floating offshore wind is required for global net zero...

### “Iceberg” Challenge #2:

- *3-blade horizontal axis machines require an “iceberg” structure for floating operation*

### Duck tape design approach #1:

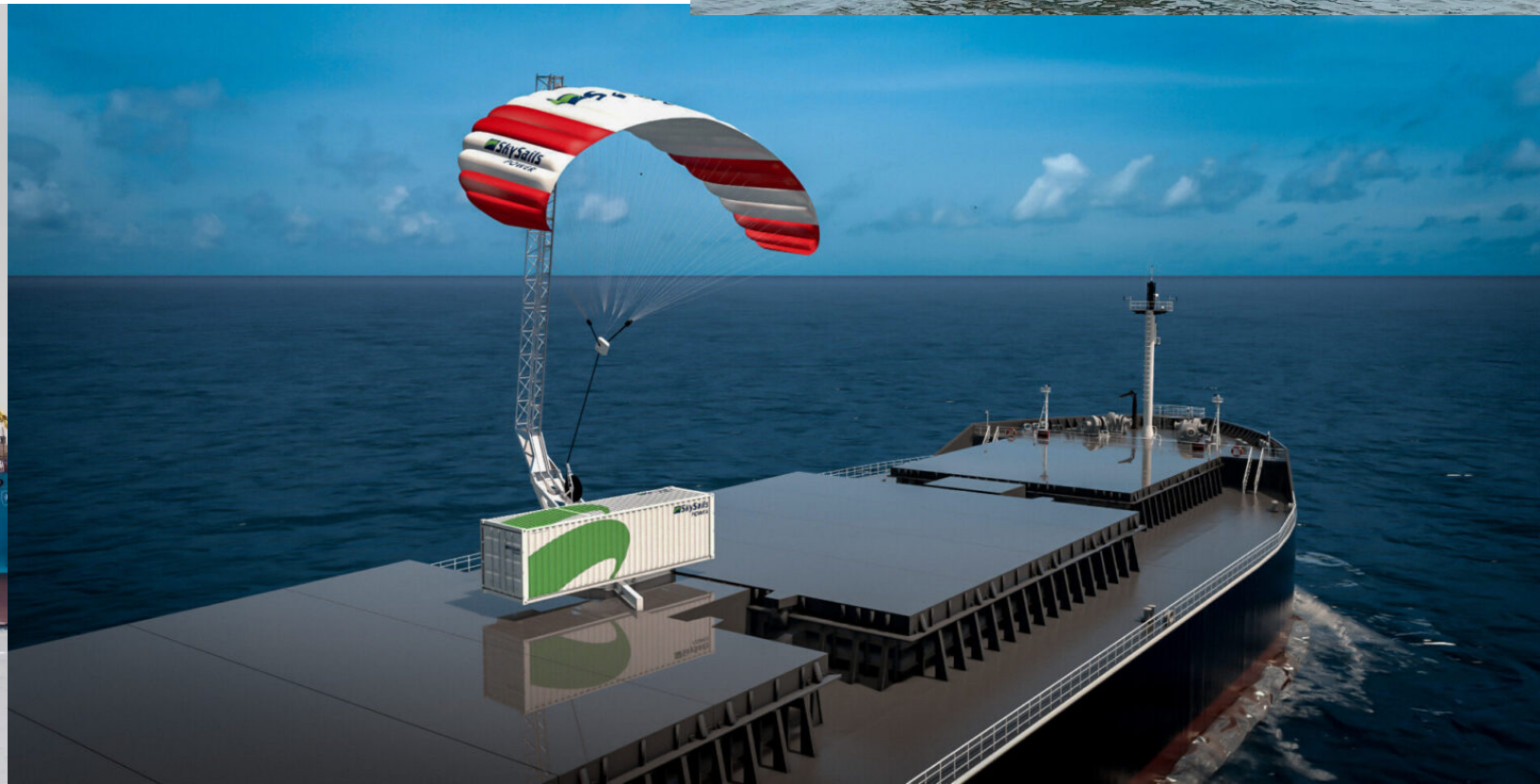
- More than 6000 MW of wind turbines in India are > 15 years old, mostly 300 kW class turbines which can be refurbished and redeployed on floating clunkers
- Add deep-water intake pipe for no-feed regenerative marine aquaculture... and possibly / eventually OTEC





## Duck tape design approach #2 – *Floating clunkers can be retrofit with*

- Solar PV
- Blade-less wind generation
- In-stream tidal conversion
- Cold water intakes for no-feed marine aquaculture...  
...which can be extended for OTEC





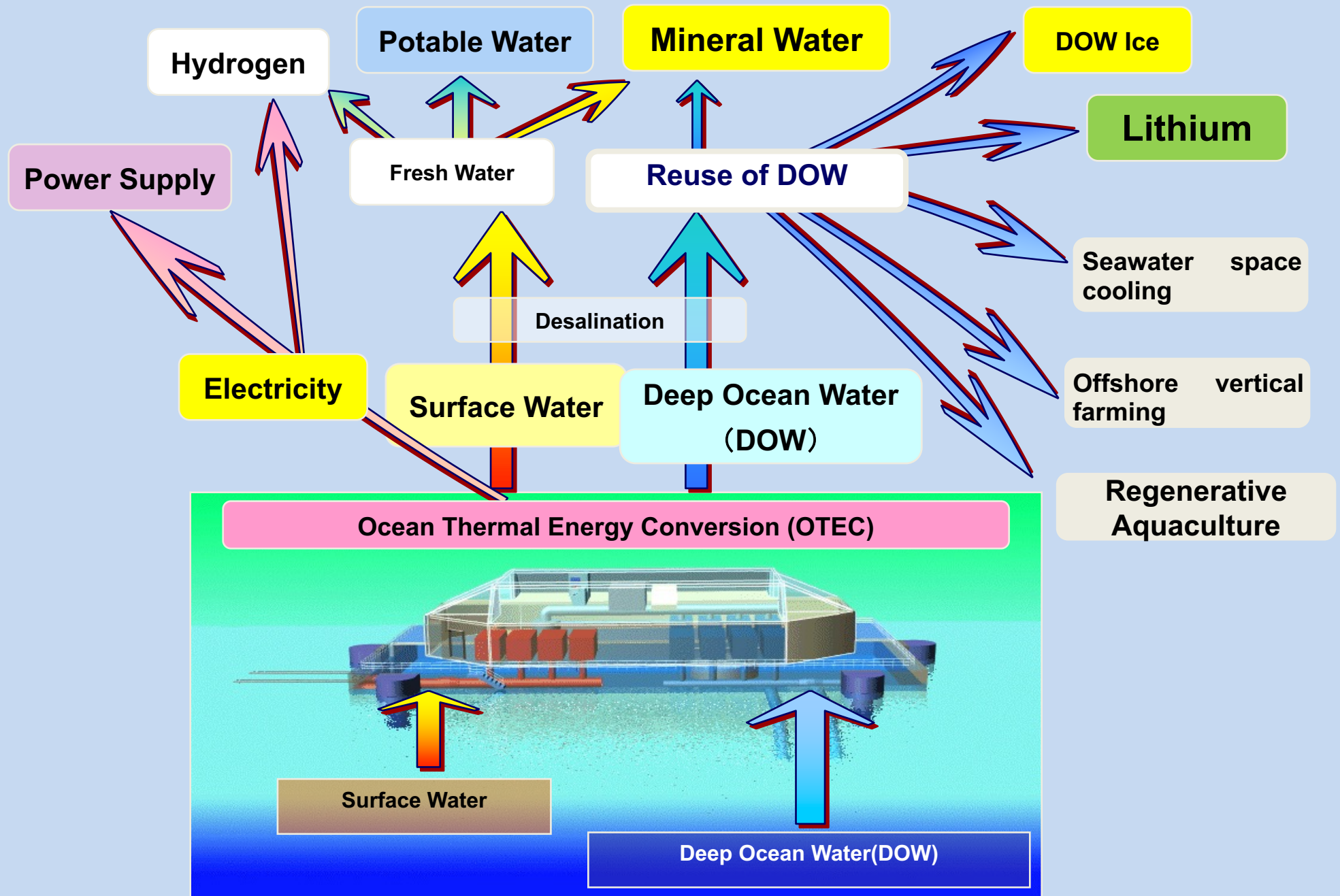
***More duck tape:  
PROVEN TECHNOLOGY FOR  
FLOATING OTEC SYSTEMS***

- US Department of Energy's OTEC-1 project in early 1980s successfully proved the main elements of a 1 MW scale floating OTEC system utilizing a converted 160 m long redundant tanker (US Navy WW2 vintage) [about the same size as a typical Panamax-class ship – one of the most common vessels in the global fleet subject to IMO regulations.]
- In particular, the OTEC-1 project proved the feasibility of horizontal launching, towing, and mating of the intake pipes to the ship, and later disconnecting those pipes.



**Floating OTEC =  
The Holy Grail of  
Renewable  
Energy**

**MARES Ark  
= multiple  
revenue  
streams from  
multiple  
products  
while  
growing  
natural  
capital!**





## IMO compliance market: reverse cash for clunkers + wrecks-to-reefs (W2R)

Globally there are more than 1900 W2R sites of which more than 1700 are in US waters.  
27 of ADB's DMCs can have a wrecks-to-reefs program (other DMCs could buy in...).

- Ultimately the MARES arks are sunk for use as breakwaters & reef cultivation – possible adaption credit??
- 0.44 tons CO<sub>2</sub> are stored in each ton of CaCO<sub>3</sub> -- additional CO<sub>2</sub> mitigation credits?
- W2Rs serve as anchoring/mooring points for dive boats, floating solar & wind, marine aquaculture, etc.



USS Oriskany – the “Great Carrier Reef”