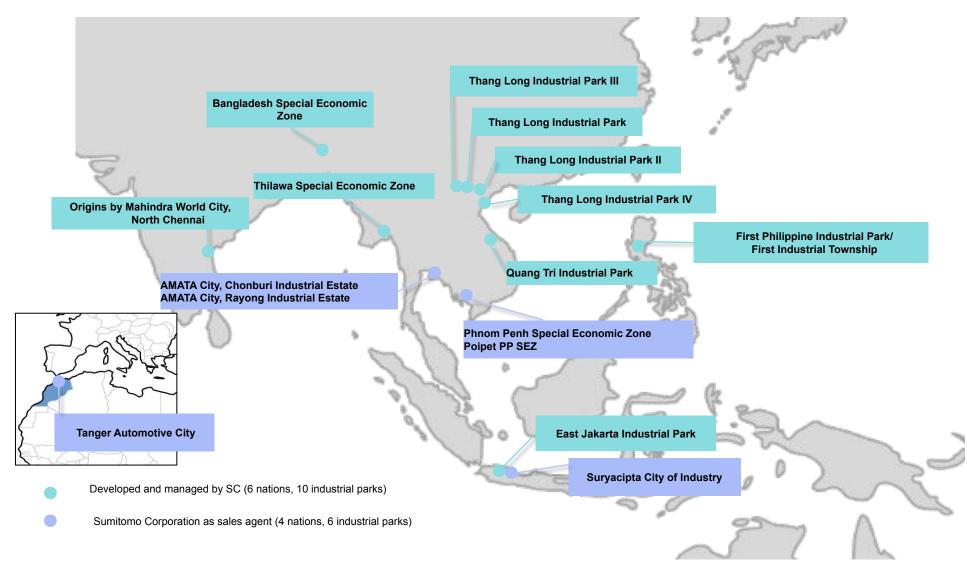


Map of Industrial Park Business



Sumitomo Corporation

Enriching lives and the world

Over 35 years of experience & Strong Company Philosophy



Developed 2,876ha







To solve social/regional issues through Industrial Parks





8 働きがいも 経済成長も

















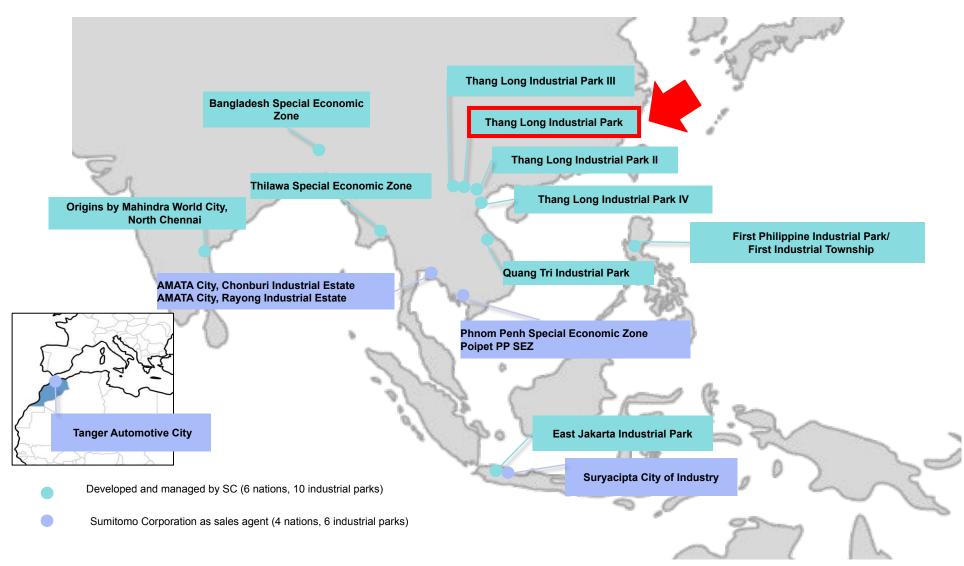






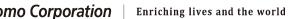


Map of Industrial Park Business



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MOU for decarbonization/energy management cooperation among Sumitomo Sumitomo Corporation (SC), Thang Long Industrial Park (TLIP), North Hanoi Smart City (NHSC) and BRG Group



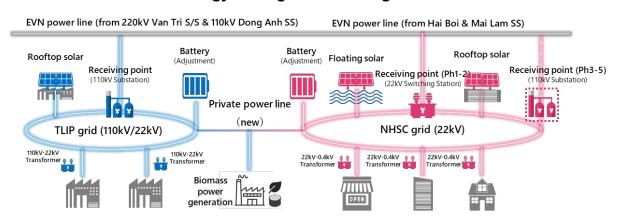






- Cooperation outline: To promote decarbonization in industrial parks & townships through various measures: (a) by expanding renewable energy supply in TLIP, where Japanese manufacturers are concentrated and in NHSC, which is being developed as a Japan-Vietnam flagship project; (b) by implementing broad energy management between the two projects and (c) by introducing energy-saving solutions.
 - Purpose/objectives of this MOU: In addition to expanding on-site renewable energy sources such as rooftop solar power and biomass power, we are considering to build energy-saving houses by introducing technologies such as high-efficiency air conditioning/heat pump water heater, with the vision of creating a model case for future industrial parks & township projects in Vietnam.
 - Others: In addition to the current rooftop solar power (28MWp in TLIP and 68MWp in all TLIPs in operation as of June-24, expected to reach 38MWp in TLIP and 100MWp in all TLIPs by FY25), we intend to introduce biomass power, in which Japanese manufacturers have strengths. Furthermore, heat pump air conditioning/hot water equipment and central cooling technology are expected to be installed at NHSC to reduce electricity demand. Subsequently, TLIP & NHSC will be connected by private lines to create single grid to realize a broad energy management/microgrid that integrates civilian and industrial use.

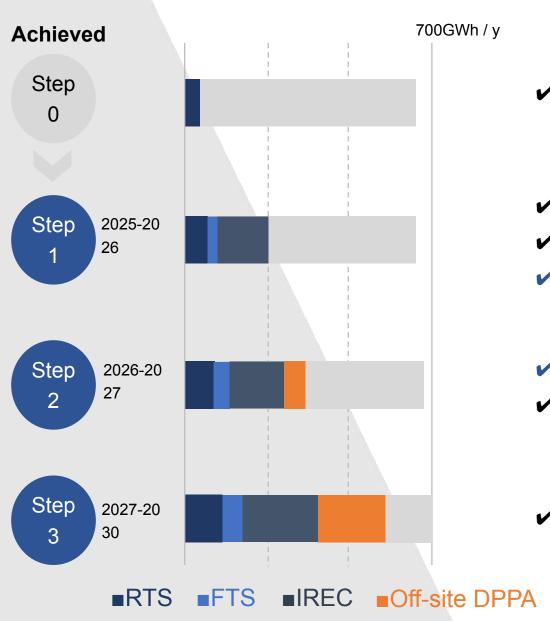
<Broad energy management/microgrid overview>



MOU signing @ 2nd AZEC Minister Meeting



Steps to decarbonization



✓ Installed Rooftop Solar (RTS)



- Expansion of RTS with BESS
- ✓ Introduction of Floating solar (FTS)
- BESS contributes for peak shifting
- Off-site DPPA covers the remaining portion
- Other on-site renewable energy is considered

Power interchanging between Industrial Park and Smart City

Thank you

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